

TRI COUNTY AUTO SUPPLY | FEBRUARY NEWSLETTER

As we enter February, Tri County Auto Supply remains focused on growth, innovation, and delivering dependable service to our customers. While winter conditions and market shortages continue to impact supply availability, our commitment to transparency and proactive communication has never been stronger.

This newsletter includes important updates on product availability, February specials, shop maintenance solutions, and a preview of the exciting improvements and investments ahead as we plan for 2026.



“Success comes from doing the little things right- consistently, reliably, and with love and care”

We appreciate your continued partnerships and look forward to a strong year ahead!

WINTER OPERATIONS UPDATE + CUSTOMER COMMITMENT

As winter weather continues to impact supply chains, we want to thank all of our customers for their patience and partnership. We remain committed to keeping your operations running smoothly, even in challenging conditions.

The ice melt market is currently experiencing severe shortages, and availability has become nearly impossible to procure at this time.

We want our customers to know:

- We are actively working with multiple suppliers
- Exploring alternative products options
- Monitoring inventory daily
- Communicating updates in real times as availability changes



We will continue to keep all clients informed as soon as new product opportunities become available. Your safety and preparedness matter to us, and we are doing everything possible to support you.

VALENTINE'S WEEK AUTOMOTIVE SPECIALS

“Show Your Shop Some Love”

This February, we're bringing Valentine's themed automotive specials designed to boost efficiency, safety, and service drive performance:

Shop Essentials Deals

- Service Chemicals, Lubricants
- Sho Safety Products
- Daily-use Consumables

Service Drive Support Essentials

- Cleaning and detailing supplies
- Floor Care Solutions
- Winter Maintenance Supplies

FEBRUARY FEATURED SPECIALS

3M WHEEL WEIGHTS

Precision, quality, and reliability, trusted solutions for professional service departments.

3M TN2023(61405) **\$289.00**

3M TN4029(99473) **\$299.00**

DIAMOND GRIP GLOVES

High-performance disposable gloves for safety, durability and comfort in daily shop operations.

MF300 M TO XL

\$12.25 A BOX

ABSORBENT PADS

Essential spill control for clean, safe, and compliant shop environment.

TCA-GPB100S-FG 100/pk \$35.00

GPB200S 200/pk \$60.00

JANITORIAL & SHOP CLEANLINESS SUPPLIES

Keep your shops clean during the messiest season of the year!

Winter brings salt, slush, mud, and mess, and clean facilities matter more than ever. We stock a full line of janitorial supplies, including:

- Mops and Handles
- Floor Moss Squeegees
- Brooms
- Mop Buckets
- Floor Cleaners/Degreasers
- Service Drive Cleaning Solutions



LOOKING AHEAD: EXCITED FOR OUR 2026 GROWTH PLAN



Success from newest addition to our team- We are excited to recognize the success of our newest team member **Nico Sebastiano** who joined our team just three months ago as our **Chemical Business Representative**. From day one, Nico has consistently shown a strong work ethic and a willingness to learn. He has begun visiting all Valvoline Service Chemical accounts to build relationships and start meaningful dialogue. Nico will continue supporting service departments by introducing new products and providing training for service advisors and technicians. In addition to excelling in his role, he has already opened his first two new accounts: **Automotive Magic and Magic Lube & Rubber**, a great accomplishment early in his career. We're excited to see what's ahead for Nico.

We are building the future of Tri County Auto Supply, and our customers are a key part of that growth.

Coming Soon:

- New software and computer systems
- Technology upgrades
- Facility Renovations
- New warehouse equipment
- Operational efficiency improvements
- Enhanced service capabilities

These investments are designed to:

- Improve speed
- Improve accuracy
- Improve service
- Improve customer experience
- Support long-term growth for our partners

