



TCA MONTHLY

AUGUST 2023

TRI-COUNTY AUTO SUPPLY COMPANY



TRI-COUNTY AUTO SUPPLY COMPANY – AUGUST

VPS CHEMICAL ANNOUNCEMENT

Love them or hate them, hybrid vehicles are here to stay. As the technology behind them continues to improve and evolve, and consumers become more environmentally conscious, the popularity of hybrid vehicles will only increase. While it is true that hybrid vehicles can provide numerous benefits over traditional gas engines, they do also come with their own unique set of maintenance requirements. Thankfully service chemicals aren't one of them. Valvoline has recently conducted numerous tests on their VPS service chemical line and has determined that all the current products are compatible with today's hybrid vehicles. So, what does that mean for you? It means your dealership won't need any hybrid-specific service chemicals. This will keep your inventory costs down, leaving more money in your pockets.



PRODUCT OFFERINGS

Tri County's main focus every day is to make sure we have the products that our customers need to successfully run their businesses. In order to do so, we must carry a wide array of products for any situation that might arise. It can be difficult to keep track of everything we offer, so we would like to highlight a few products we feel could be beneficial to your dealership.

Bulk Oil - With oil prices increasing seemingly every day, purchasing oil in bulk will allow you to take advantage of very aggressive pricing and help save some money. We carry several major brands and have a number of different delivery options available including case goods, bag-in-boxes, and traditional bulk deliveries.



Cabin Air Filters – Did you know TCA sells cabin air filters for out of warranty vehicles through our sister company Access Automotive? We have "Access" to cabin air filters for just about every make and model of vehicle out there at prices that can't be beat. This is another great opportunity to save your dealership some money. Contact your sales rep for more info today.



Diesel Exhaust Fluid – Due to diesel engines increasing popularity DEF is another must-have for any dealership, and you can get it right here at TCA. Similarly, to our bulk oil program, the DEF can be purchased in cases, drums, or totes. Buying in bulk is a great way to lower costs.



TCA HAPPENINGS

Everyone's favorite recurring newsletter segment has once again returned this month to shine a spotlight on all the exciting things going on at Tri County. Here are some of our favorites.

20TH YEAR WORK ANNIVERSARY



We here at TCA would like to extend our heartiest congratulations to Owner/General Manager Tatiana Santiago on achieving another career milestone on the journey of her success, the completion of her 20th year of service here at Tri County. Tatiana, you have been an important part of all of TCA's success over the past 20 years and we are very much thankful for the hard work and dedication you have shown. You have consistently set a positive example for all of us here with your passion, ethics, and dedication to your work. Your positive attitude and confidence in your work is a constant inspiration to all of Tri County. So once again thank you for all the guidance and hard work you've provided throughout the years. TCA wouldn't be where it is today without you.



CONGRATULATIONS ON 10 YEARS

While not nearly as exciting or impactful as the first work anniversary this month, we'd still like to take a moment to congratulate Purchasing Manager/Newsletter Editor Phil Peraino on his 10th year working at Tri County. As I sit here and write this segment about myself, all I can say is Phil comes to work every day, tries his best, and is mostly pleasant to work with. He performs his duties satisfactorily enough that he's managed to hang around for an entire decade. Could he be better? Probably. Could he be worse? Definitely. For making sure TCA has had the products available to fill all our customers' needs over the past ten years, we'd like to say thank you and we wish you many more years on the team.



ANOTHER ADDITION TO THE FINKELSTEIN CLAN

As we mentioned in previous newsletters, sales representative Lauren Finkelstein is currently out on maternity leave following the birth of her third child (and owner Gary Finkelstein's sixth grandchild). Now we are thrilled to have the honor of being able to introduce the world to Brody Max Finkelstein. We are also happy to report that both mom and baby are doing well, and we look forward to Lauren's eventual return. A new addition to the Finkelstein/TCA family is always great news.



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