



TCA MONTHLY

APRIL 2023

TRI-COUNTY AUTO SUPPLY COMPANY



TRI-COUNTY AUTO SUPPLY COMPANY – APRIL

HAPPY EASTER!

HAPPY PASSOVER!

HOP INTO SAVINGS

You wouldn't know it based on the fact that it was a frigid 25 degrees outside when I woke up this morning, but Spring is technically "here." In the automotive industry that can mean only one thing; Freon season has arrived. Unless you've been living under a rock for the past 30 years, you should know by now that Tri County Auto Supply has unbeatable prices when it comes to Freon. We are currently fully stocked on both the R1234YF and R134A to meet all your Freon needs. Contact your sales representative today to place an order to make sure you don't miss out on the huge savings potential and to be prepared for the warm weather, whenever it decides to show up.



VALVOLINE PRICE INCREASE

As we have explained in the past, TCA does everything in its power to mitigate price increases we receive from our vendors during a time where it seems like every day something else goes up. Our top priority is always to provide our valued clients with the most competitive pricing possible. Unfortunately, there will be instances where we have no choice but to pass along these price increases. As a result of rising manufacturing and distribution costs the Valvoline Professional Series chemical line will receive a 10% price increase effective April 20th, 2023. This is a weighted increase across the entire product line so the exact price increase will vary SKU to SKU.

All VPS orders placed prior to April 20th will be billed at the current prices and all orders placed after April 20th will be billed at the new prices. We understand no one likes to see prices increase and we truly try to prevent them from reaching our customers unless it's absolutely necessary. Sadly, it's the unavoidable reality of doing business in today's market. If you have any questions or concerns feel free to contact your sales representative or our main office. As always, we appreciate your continued understanding, support, and patronage.



****Keep an eye out for our new web page coming soon****

TCA RETURN POLICY

One aspect of this business that TCA takes immense pride in is our ability to work with each customer to help fulfill their individual needs. We like to take this same principle and apply it to our order return policy. For the most part in the past our return policy has been very lenient. We do everything we can to accept returns that are within reason. Recently however, there have been a few incidents that have forced us to take a step back and reevaluate our return policy. Please see the list below for the changes being made to the Tri County return policy that will go in effect April 1st:

- No returns allowed on VPS service chemicals after 90 days
- No returns allowed on broken cases
- No returns allowed without incentives
- 30% restocking fee plus rebates/discounts taken
- No returns on Nitrogen Caps with Roadside Assistance after 30 days
- No returns on special order items
- No returns allowed on shop equipment/tools after 30 days



Please contact your sales representative with any questions or concerns regarding these policy changes.

CLASS IS IN SESSION

Perhaps one of the most important qualities that sets TCA apart from our competitors is our knowledgeable sales team. Having sales rep that know the products they're selling and businesses they're selling to is critical in building trust between us and our customers. Keeping this in mind we like to do anything we can to keep our sales team at the top of their game. So this past week sales reps Zach Finkelstein and Brenda Tarazona went down to Kentucky to complete Valvoline's most recent round of training on the VPS service chemicals. We're thankful they both got a chance to complete this course and are excited for them to share their new found knowledge with our VPS customers.



NEW CUSTOMERS:

Audi of Brooklyn
Pepe Genesis
Bayridge Honda
Bayridge VW



CHARITABLE DONATIONS:

St. Jude Children's Hospital
Shriners Hospital
Tunnel to Towers

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